

SAG-AFTRA New England Local Corporate/Educational Code

The following waiver to the 2022 SAG-AFTRA Corporate/Educational & Non-Broadcast (Co-Ed) Contract, herein referred to as the "New England Local Corporate/Educational Code", has been approved for use in the New England Local only.

It is understood and agreed that all terms and conditions of the 2022 SAG-AFTRA Corporate/Educational & Non-Broadcast Contract shall apply, except as expressly modified herein.

In no event shall a Producer be permitted to produce under the New England Local Corporate/Educational Code outside of the Jurisdiction of the New England Local. If the Producer breaches this agreement and does produce outside of the New England Code's Jurisdiction, the Producer as a remedy shall immediately upgrade and pay all performers on the co-ed retroactively in accordance with the full rates, terms, and conditions of the Corporate/Educational & Non-Broadcast Contract, without regard to those terms expressly modified herein. Nevertheless, under no circumstance shall such a breach and upgrade authorize the Producer to produce any other co-eds under this Code outside of the Jurisdiction of the New England Code.

The New England Local Corporate/Educational Code is co-terminus with the 2022 SAG-AFTRA Corporate/ Educational & Non-Broadcast Contract.

1) MIXED CAST: Producers may employ a mix of professional and non-professional talent to fulfill their casting needs. However, only professional performers are required to be employed under this Code and given a SAG-AFTRA contract, subject to the following:

a) At least one (1) principal performer (on or off-camera) hired is a professional performer.

- 2) STOCK FOOTAGE: Producers are not required to identify talent within stock footage/still photography when using professional performers, if they already own the rights and/or have paid the applicable royalties.
- **3) MULTI-PROGRAM DISCOUNTED RATES:** When performers are employed to perform multiple programs in one day, performers shall be compensated at:
 - First program = 100% of the session fee;
 - Second program = 50% of the session fee;
 - Third and each subsequent program = 25% of the session fee

Subject to the following:

- a) Applicable to one continuous voiceover session, not to exceed one hour.
- b) All programs must be produced by the same company for the same client.
- 4) **REDUCED SUPPLEMENTAL RIGHTS:** The Group Rights fee is reduced to 150% of Total Applicable Salary payable within 90 days of the original session date, subject to the following:
 - a) Script Review
 - b) Includes all supplemental market use as noted in Section 7G of the Co-Ed Contract.
 - c) Does not include any use that would fall under the SAG-AFTRA Commercials Contracts.

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